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Lars Andersen

My Mission

My mission is to provide creative, efficient solutions for business agreements—whether for commercial leases, sales of businesses, teaming/vendor relationships, buy/sell agreements, or other transactions.

A “take no prisoners” approach may be appropriate in multi-million dollar litigation; however, it’s the wrong path for starting a business relationship between parties that will have to live with each other for years to come.

I carefully listen to learn my client’s business objectives so I can provide legal services in a focused and cost-efficient way. While always acting to protect a client’s interest, I balance this priority with being appropriately mindful of the practical leverage my client possesses. That way, deals get done expediently without compromising my client’s interests.

A well-drafted contract is a means to align parties’ expectations in a clear and concise way. I serve my clients best by learning each side’s perspective, position, and interests toward developing an understanding of the common ground for solving problems. Doing so provides a foundation for implementing novel approaches to developing mutually agreeable terms.

My goal is to provide unequalled value. Client satisfaction is my #1 focus.

The Bottom Line:

Nothing is more gratifying to me than a client who is truly pleased with both the outcome and my contribution toward establishing a wisely negotiated and well-formulated business relationship.

Give me a call to discuss your matter.

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